

edcom & TIMETOACT merger

TIMETOACT merges with Munich-based edcom

**PRESSE Release of edcom Software & Consulting GmbH
and TIMETOACT Software & Consulting GmbH**

TIMETOACT GROUP
Software & Consulting

edcom

TIMETOACT

X-INTEGRATE

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Cologne, Munich, August 9th, 2007 – The IBM premier business partners TIMETOACT Software & Consulting GmbH based in Cologne and Edcom GmbH based in Munich are merging. Both IBM premier business partners will continue to operate as independent brands and will keep the existing management. The TIMETOACT Group consists of TIMETOACT, Edcom and X-Integrate and with its 60 employees it is one of the largest provider of IBM Lotus and Websphere software, services and products within the German-speaking part of Europe.

We opted for the merger, because our products and service offerings supplement each other perfectly. Now we can offer a broader service to our clients and benefit from increasing market potential”, Ms. Anneliese Wasserer-Förg gladly comments.

Since 1993 Edcom has had one of the world’s first Lotus Authorized Education Centres and is renowned for their training in the fields of IBM, Novell and Microsoft software. The traditional and by far the biggest German Lotussphere summary “Lotussphere Comes To You” and the periodical “Deep In Use” Event completes their information and training offerings for developers and administrators. Furthermore several companies in the southern part of Germany rely on Edcom in the crucial field of license consulting and license management. Their own products such as teamCalendar, teamOffice and Vacation Manager, are well established in the market and improved constantly. “As well as many other clients we have also been using the Edcom Team applications for many years. They help us to improve our internal organisation. There is a great potential in those small but proven applications.” says Felix Binsack, founder and CEO of TIMETOACT.

Edcom focuses on comprehensive consulting-, support- and out-tasking services for Lotus and Websphere infrastructures and it has strong partnerships with 13 different system integrators. “TIMETOACT focuses on application development and has strong expertise in the fields Content Management, Eclipse, Portals, J2EE and Web 2.0. We develop out-of-the-box products as well as customized solutions for intra-, extra and internet. This combination and together with X-Integrate, who is an expert for business integration all companies within the TIMETOACT group complement one another perfectly. We are well positioned given the fact that we have 360 year IBM software consulting and development experience”, states Felix Binsack.

Otto Förg, collaboration solutions architect of Edcom, adds:“ We want to expand the conception and development of web applications and Notes 8 composite applications in Munich. Therefore the TIMTOWEB content management system, the Employee Pages as well as the comprehensive experience of TIMETOACT with Eclipse application development meets our requirements very well.”

The technological development of service oriented architecture, portals, composite applications and new IBM products such as Connections, Quickr and Portal Accelerators require an increasing specialization. As a result client expectations regarding competence, efficiency, know how and flexibility have changed. Hermann Ballé also CEO of TIMETOACT states “The main challenge for IBM business partners is to offer comprehensive consulting and support to their clients. This can only be achieved with strong partners.”

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“The most significant reason for our decision in favour of TIMETOACT was neither the know how nor the products, but our shared understanding of how to interact with clients and employees.” explains Ms. Wasser-Förg. We strive for a long-standing confiding partnership with focus on customer satisfaction. Our corporate cultures fit together perfectly. We therefore got along with each other immediately.”

The two IBM Premier Business Partners remain at their locations in Munich and Cologne and continue to operate independently with an unchanged management. In the course of the merger TIMETOACT acquired the corporate shares of Edcom. Edcom will be managed by Anneliese Wasserer-Förg as the CEO, Otto Förg as the director of applications and Wolfgang Meixner as the director of infrastructure. The CEO's and associates of TIMETOACT are Felix Binsack and Hermann Ballé.

Background information TIMETOACT Software & Consulting GmbH



The TIMETOACT group consists of TIMETOACT, edcom and X-INTEGRATE. All of the three companies are IBM Premier Business Partners and have just under 60 employees and more than 360 man-years experience in consulting and development with IBM software. TIMETOACT is expert in consulting and application development based on IBM software and open standards. Main focuses are web content management, portals, application- and system architecture. With 35

experts TIMETOACT develops out-of-the-box products as well as customized solutions for intra-, extra- and internet.

The TIMETOWEB product is an efficient, easy to use and mature content management system. It simplifies and accelerates the creation and maintenance of intranet-, extranet and internet websites and portals. The SecureDomino product is a universal authentication and security tool for Domino web servers. The EmployeePages solution is an application to visualize organizational structure and employee data. It helps to increase corporate transparency.

TIMETOACT has long standing experience in conception, development and implementation of extensive rich client applications based on Eclipse. Since the end of 2006 TIMETOACT has also gathered experience in developing composite applications with Lotus Expeditor and Lotus Notes R8.

The CEO's and associates of TIMETOACT are Felix Binsack and Hermann Ballé.

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Background information edcom Software & Consulting GmbH



IBM authorized independent training provider (AITP) for Lotus and WebSphere software.

Edcom Software & Consulting GmbH is based in Munich and part of the TIMETOACT group. They support their clients with solutions, services and trainings in all IBM-Software areas. They focus on IBM Lotus Notes, Collaboration solutions and the IBM WebSphere product line in the areas of administration / infrastructure projects and development. Edcom is an

They have the following Groupware- and CRM solutions on offer: Edcom team Calendar and Edcom teamOffice with modules for address administration, correspondence, lead, and ToDo tracking, project management, invoice clearing, seminar and training administration and centralised chronology. Furthermore the Notes applications Vacation Manager and Quality Management Suite (QM Suite) are available. In addition to the Notes standard applications Edcom specialized in the development of Notes databases for modulated areas such as the pharmaceutical industry.

Edcom is certified partner of Novell (former SuSe premium partner) as well as Thomson Prometric Testing Center. Edcom is re-seller/solutions partner of ATconsult, BCC Consulting, CAE, CommonTime, EMC, Group Technologies, Haus Weilgut, Open-Xchange, Pavone, Shireburn Group (Integra4Notes), Research in Motion (RIM / Blackberry), T-Mobile, Trend Micro and Ytria.

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